

Membership Directory





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At UNITEC, we are used to taking care of your future, with cutting-edge, intelligent and automated technologies, which are able to ensure important and real Results over time.

With **Blueberry Vision 3** your Blueberries have a higher value.

Nothing is left to chance thanks to an **efficient and complete sorting of the qualities**: **internal quality** (**soft fruit**), **external quality**, **shape defects**, in addition to **optical size** and **color**.

Because your business needs certainties. And a bright future.

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Together, growing the blueberry industry!

Dear NABC members,

Welcome to the 2021 NABC Membership Directory! We're excited to once again provide this critical resource designed to help NABC members connect and collaborate, and to offer some insight into our committees and key initiatives.

We hope you'll take a few minutes to read about the important work the United Blueberry Task Force is doing, learn more about the U.S. Highbush Blueberry Council's referendum that's underway - and vote - and discover all of our advocacy efforts on behalf of blueberry growers and other industry stakeholders.

Together, we're championing the blueberry industry, keeping members up to date, providing timely resources and making our voices heard in Washington, D.C., and beyond.

We greatly appreciate your support of the NABC community and look forward to continuing our work to inspire all the possibilities for blueberries.

Ken Patterson NABC Chair

Ken Patterson

Kasey Cronquist NABC President

KEN PATTERSON NABC Chair



KASEY CRONQUIST NABC President

Uniting the industry

The United Blueberry Task Force (UBTF) was established in March 2021 by NABC Chair Ken Patterson to facilitate cross-industry, solution-focused conversations regarding current and future issues and opportunities that impact the continued growth of the domestic and global blueberry industry.

The globally representative industry leaders who serve on the UBTF are working to determine the best strategies for finding and allocating industry funds and resources that most effectively address industry-wide issues and opportunities, ensuring success for all blueberry industry stakeholders for years to come.

Because ensuring the future of the blueberry industry requires hard work today. Which is why the UBTF is committed to these principles:

- Moving past the 201 investigation and focusing on future opportunities and possibilities.
- Working together to inspire solutions that solve the most important problems, while uniting the industry.
- · Avoiding rehashing the past.
- Adjusting USHBC and NABC plans and programs to better position the industry moving ahead.
- Building new programs that address as many issues as possible that caused the 201 to happen.

As the NABC and the UBTF continues to develop, it will inspire solutions that solve the industry's most important problems, while uniting us under a singular purpose: Growing blueberry demand and consumption across sales channels, ensuring future growth in both the volume and value of the blueberry category.

Here's a look at the agreed upon priorities of the UBTF:

Increased Promotions and Marketing

Build better marketing programs based on market segmentation and channel development.

Improved Data and Insights

Create a world-class industry database covering supply, demand, historical price and inventory.

Industry Advocacy

Significantly raise the profile of the blueberry industry in Washington, D.C.; breakdown trade barriers and improve delivery to help drive global demand.





Finally, the UBTF developed a Memorandum of Understanding (MOU) that guides cross-industry incremental funding to support fresh and processed blueberry demand-driving activities across multiple channels. The MOU creates a framework for:

- Volunteering contributions of \$18/ton from importers of record.
- Requiring the majority of imported production to participate.
- Establishing an NABC United Blueberry Advisory Committee.

This unified incremental effort, guided by a collective of U.S. growers, U.S. marketers and importers, will source the incremental funds necessary to increase the effectiveness of the blueberry checkoff (USHBC) as a catalyst for future growth of domestic and global demand.

In the nearly five months since its creation, the UBTF has shown that with a united purpose, the NABC can bring the industry together unlike any other organization in the world!

United Blueberry Task Force members

UBTF members were selected to not only bring a collaborative and constructive spirit to the table, but to also ensure we have a strong cross section of state, region country and role in the industry (grower, marketer, importers, etc.) represented. These task force members set a new benchmark for global cooperation in developing and guiding initiatives that will support and strengthen domestic and global blueberry markets.

Current contributors

Agriculture Capital
Berry Fresh
California Giant Berry Farms
Camposol
Driscoll's
FamilyTree Farms
Hortifrut
Giddings
North Bay Produce
Wish Farms

Contact one of us to join the growing group of supporters!

NABC President Kasey Cronquist kcronquist@nabcblues.org Ken Patterson kpatterson@islandgroveagproducts.com Joe Barsi jbarsi@calgiant.com

Grower States

California – Bill Steed Florida – Brittany Lee Georgia – Michael Railey Michigan – Tom Bodtke New Jersey – Art Galletta North Carolina – Neil Moore Oregon – Hugh Eisele Washington – Bryan Sakuma

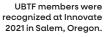
Country Representatives

Canada – Jack Bates, BC Blueberry Council Chile – Felipe Silva, Chilean Blueberry Committee Mexico – Jose Bustamante, Aneberries Peru – Daniel Bustamante, ProArandanos

Industry Stakeholders

Agriculture Capital – Tom Avinelis, CEO
Agroberries – Jorge Andres Varela, President
California Giant Berry Farms – Joe Barsi, President
Camposol – Jose Antonio Gomez, Managing Director
Driscoll's – Soren Bjorn, President
Family Tree Farms – David Jackson, Owner/Farmer
Hortifrut – Juan Ignacio Allende, CEO
Naturipe – Brian Bocock, VP of Product Management
North Bay Produce – Nick Osmulski, President
Reiter Affiliated Companies – Hector Lujan, President & CEO
Silver Valley Farms – Ray Biln, General Manager
Wish Farms – JC Clinard, COO







Support a healthy, successful blueberry industry

As you're reading this membership directory, we're midway through the voting period for the referendum that will determine the future of the USHBC. Which means there's still time for you to support it by voting "yes!"

Why? Because a "yes" vote is a vote in favor of allowing the USHBC to continue its work to support a healthy and successful blueberry industry. The NABC has led the charge for the continuation of the USHBC, and our reasons are many.

We believe the continuation of the USHBC means a brighter future for the entire blueberry industry and for your business. USHBC acts as the national voice for blueberries, with strategic positioning, creative content and smart marketing tactics that keep blueberries in the media spotlight, in every shopping cart, on every menu, on peoples' minds and in their mouths.

After all, increased demand for blueberries doesn't just happen; it takes a united effort to drive sales and maintain momentum. And it's working!

Here's the proof:

- · Growing demand: North American blueberry production has more than doubled since 2000, increasing 188% between 2000 and 2019.
- Fresh and frozen blueberries set a record for \$2.0 billion in sales at retail in 2019. Fresh blueberries grew in dollar sales by +8%, four times the growth rate of the total produce category where dollar sales grew only +2% in 2019.
- Total blueberry consumption is up 700%, and blueberries are now on one in four menus.
- Blueberries became the number one preferred berry for the first time in 2012, and a 2021 Patron Study shows blueberries remain at the top of that list.

The USHBC's No. 1 job is to ensure blueberries equal good business, with strong demand at a fair profit, today and for future generations of growers. In order to achieve this, NABC members must participate in the referendum, giving our partner council the ability to continue its work to boost the future of the entire blueberry industry.

Add your voice by Oct. 22 using the ballot you received by mail. Our industry depends on it! To learn more, visit bit.lu/VoteYesForUSHBC.







The voice of the blueberry industry

NABC is the voice of the blueberry industry, and our advocacy work focuses on ensuring growers and industry stakeholders are represented in Washington, D.C., and beyond. Advocacy professionals from our Legislative Committee and staff participate in legislative and governmental affairs activities year-round, often working in conjunction with other agricultural groups and coalitions.

Bolstered by the strength of our members, we tackle a host of crop and industry-related issues to support the health of your business and the entire blueberry industry.

Our advocacy focuses on these high-priority areas:

- · Trade and tariffs
- · USDA foods procurement
- Food safety
- COVID-19 Policy and Government Resources
- Labor
- Nutrition policy
- · Specialty crops

Virtual fly-in

In March 2021, NABC hosted a Virtual Fly-In that connected us to the new administration and new Congress, and netted 40 meetings with policymakers and staff.

During those meetings, over 90 participants helped NABC raise the profile of the value of our industry; connect our industry to policymakers and their staff; and advocate for smart policies, funding and programs to support our farms.



National blueberry month

July was once again deemed National Blueberry Month by Congress, drawing attention to the industry and the economic and health benefits of blueberries. USHBC helped NABC leverage the biggest moment of the year for blueberries through a campaign



that included a toolkit to help growers and stakeholders drive consumer interest in blueberries and give them new reasons to Grab a Boost of Blue.

Throughout the year, we also guided blueberry growers in becoming advocates in their communities and at the state level, and continued myriad efforts to keep the blueberry industry front and center with lawmakers, regulators, USTR and the USDA.



Governmental Affairs Committee Chair Pat Goin with NABC President Kasey Cronquist during a visit in Michigan.

NABC Officers

March 2020 - December 2022

NABC Chair: Ken Patterson

Island Grove, LLC 2600 SE 193 Avenue Hawthorne, FL 32640 (352) 481-5558 kwpigap@aol.com

1st Vice Chair: Pat Goin

Goin's Blueberry Lane 3340 South 750 W. North Judson, IN 46366 (574) 896-2283 kevinpatgbl@embarqmail.com

Second Vice Chair: Teddy Koukoulis

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Secretary: Ellie Norris

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Treasurer: Art Galletta

Atlantic Blueberry Company 7201 Weymouth Road Hammonton, NJ 08037 (609) 561-8600 art@atlanticblueberry.com

Past Chair: Tom Bodtke

Bodtke Farms/Cornerstone Ag 61747 CR 388 South Haven, MI 49090 (269) 637- 2899 tbodtke@cornerstoneag-llc.com

President: Kasey Cronquist

NABC 81 Blue Ravine Road, Suite 110 Folsom, CA 95630 (916) 983-2279 kcronquist@nabcblues.org



Area Representatives

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Mexico: Juan Soria Morales

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Michigan/Indiana: George Fritz Jr.

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Oregon: Doug Krahmer

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Peru: Luis Miguel Vegas

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Washington: Alan Schreiber

Washington Blueberry Commission 2621 Ringold Road Eltopia, WA 99330 (509) 266-4300 Mobile: (509) 539-4537 aschreib@centurytel.net

2020-2022 NABC Committees

Bylaws Review Committee

Maintains bylaws, reviews and proposes updates as needed, helps interpret bylaws when necessary.

John Bennett Bob Carini Denny Doyle Art Galletta Mike Mainland Neil Moore Ken Patterson, NABC Chair

Executive Committee

Acts as the primary contact with the president and provides advice and guidance. Consists of the elected NABC officers.

Ken Patterson, Chair Pat Goin, 1st Vice Chair Teddy Kokoulis, 2nd Vice Chair Ellie Norris, Secretary Art Galletta, Treasurer Tom Bodtke, Past Chair

Finance Committee

Oversees the finances of the council, including recommendation and monitoring of the annual budget; assessment collection and compliance; investment of council funds; fiscal reporting and auditing.

Teddy Koukoulis, Chair Art Galletta Mark Hurst Ellie Norris Jason Smith Ken Patterson, NABC Chair



Good Management Practices Committee

Maintains consumer confidence and ensures consumers receive a safe, wholesome product through information and education; educates growers and handlers on best practices and regulations governing safe food production; supports the industry's quality control programs; assists with the NABC/USHBC crisis management plan; deals with any issues the USHBC Good Management Practices Committee is precluded from addressing.

Denny Doyle Cort Brazelton Verne Gingerich Pat Goin Keith Refsnider Ken Patterson, NABC Chair

Legislative Committee

Serves as the NABC voice in legislative matters; helps coordinate member responses to potential issues; and participates in legislative and governmental education efforts with other ag groups. The NABC first vice president chairs this committee.

Pat Goin, Chair Cort Brazelton Bob Carini Denny Doyle Jeff Malensky Neil Moore Bill Steed Ken Patterson. NABC Chair

Nominations and Awards Committee

Considers candidates for NABC Executive Committee positions and recommends them to the board of directors; considers potential candidates and makes recommendations for the organization's awards program; aids in the recruitment of new members.

Art Galletta, Chair Dave Arena Bob Carini Joe DeGrandchamp Denny Doyle Mark Hurst Neil Moore Ken Patterson, NABC Chair

Trade Task Force

A group of subject-matter experts who work on behalf of the NABC Legislative Committee. The task force focuses on legislative matters related to U.S. and foreign trade policy, and helps represent NABC and its members to address issues as they arise.

Dave Arena Ryan Atwood Tom Avinelis Ray Biln Guy Cotton Rob Dhaliwal Russ Goodman Shelly Hartmann Brittany Lee Neil Moore Bryan Ostlund Nathan Sakuma Todd Sanders Denny VanderKooi

USDA Foods Procurement Task Force

A group of subject-matter experts who work on behalf of the NABC Legislative Committee. The task force focuses on legislative matters related to USDA Foods Procurement Programs and helps represent NABC and its members to address issues as they arise.

Bob Carini Denny Doyle Derek Eisele Jeff Malensky John Shelford



NABC Staff

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Leslie Wada Senior Director of Nutrition and Health Research lwada@nabcblues.org

Julie Fogarty **Director of Operations** jfogarty@nabcblues.org

Adam Winland Financial Controller awinland@nabcblues.org

Mandu Boarman Meeting & Events Coordinator mboarman@nabcblues.org

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AGRICARE, INC.

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Delegate: Tom Avinelis Description: Grower, packer

ALMA SUNBELT BLUEBERRIES

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Delegate: John Bennett Description: Grower, packer

ALWAYS FRESH FARMS, LLC

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Delegate: Matthew Giddings Description: Marketer

AMERICAN BLUEBERRIES, LLC

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Delegate: Calvin Lewis Admin contact: Sylvia Fisher Description: Grower

ANEBERRIES, A.C.

San Juan Bosco 4299 Entre Pintores y Francisco Martinez de la Vega Col. Lomas de Guadalupe Zapopan, Jalisco, Mexico 52 (33) 3813 3643 direcciongeneral@aneberries.mx

Director: Juan Jose Flores Garcia Description: Grower

APPLEGATE ORCHARDS

1052 Lake Road Burbank, WA 99323 (509) 547-4276 shirley@bluemfarms.com

Delegate: Shirley Mason Description: Grower

ATLANTIC BLUEBERRY COMPANY

7201 Weymouth Road Hammonton, NJ 08037 (609) 517-6671 art@atlanticblueberry.com atlanticblueberry.com

Delegate: Arthur Galletta Description: Grower, exporter: Fresh, frozen

B.C. BLUEBERRY COUNCIL

275 32160 South Fraser Way Abbotsford, BC V2S 6H1 Canada (604) 864-2117 info@bcblueberry.com, anju@bcblueberry.com bcblueberry.com

Contact: Anju Gill Admin contact: Nina Rihal Delegate: Jack Bates Alternate: Ray Biln Description: Generic promotion, research

BERRY FRESH, LLC

P.O. Box 5397 Long Beach, CA 90805 (310) 637-2401 Bruce.Turner@berryfresh.com

Delegate: Bruce Turner Description: Grower

BERRYHILL FOODS, INC.

2887 Mt. Lehman Road Abbotsford, BC V4X 2N7 Canada (604) 850-1988 heidi@berryhillfoods.com

Delegate: Heidi Harvey Description: Grower, processor, exporter: Frozen

BILN FARMS LTD.

12814-232 Street Maple Ridge, BC V2X 6T9 Canada (604) 466-9774 ray@silvervalleyfarms.com

Delegate: Raymon Biln Description: Grower

BLUEBERRY HILL FARMS, INC.

18356 NC Highway 210 E. Ivanhoe, NC 28447 (910) 669-2401 (910) 872-9399 blueberryhill@intrstar.net

Delegate: Chris Barnhill Description: Grower

BLUEBERRIES OF INDIANA

4855 N. Range Road Laporte, IN 46350 (219) 326-8686 mainland@sprynet.com

Delegate: Charles M. "Mike" Mainland Description: Grower

BLUEBERRY RANCH, LLC.

P.O. Box 647 Granger, IN 46530 Shipping: 54743 Buckeye Road Mishawaka, IN 46545 (574) 255-5773 john@blueberryranch.com

Delegate: John E. Nelson Description: Grower, processor, 100% organic

BLUE RIVER LEGACY FARMS

6693 U.S. Highway 701N Elizabethtown, NC 28337 252-542-0231 bburgweger@tiverton.ag

Delegate: Brek Burgweger Description: Grower, Processor

BOWERMAN BLUEBERRIES, LTD.

2480 N. 160th Avenue Holland, MI 49424 (616) 399-0567 carolbowerman@sbcglobal.net realblueberries.com

Delegate: Carol Bowerman Description: Grower, packer, shipper

BROOKSIDE FARMS, LLC.

17125 36th Sreet Gobles, MI 49055 (269) 628-4004 berniefritz@yahoo.com

Delegate: George Fritz & Bill Fritz Admin contact: Bernadine Fritz

(Bernie)

Description: Grower

CALIFORNIA BLUEBERRY ASSOCIATION

2565 Alluvial Avenue, Suite 152 Clovis, CA 93611 bookkeeper@calapple.org

CALIFORNIA BLUEBERRY COMMISSION

2566 Alluvial Avenue, Suite 182 Clovis, CA 93611 (559) 225-3395 tsanders@calapple.org

Delegate: Todd Sanders, **Executive Director** Description: State promotional and research organization

CALIFORNIA GIANT, INC.

P.O. Box 1359 Watsonville, CA 95077 (831) 840-5233 mduran@calgiant.com

Delegate: Markus Duran

Description: Grower, packer, shipper

CARINI FARMS

15039 Port Sheldon Street West Olive, MI 49460 (616) 399-2052 bob@carinifarms.com

Delegate: Bob Carini Description: Grower, processor: Fresh, frozen

CAROL SUE BLUEBERRY FARM

P.O. Box 280 Hampstead, NC 28443 (910) 520-8540 morrishous@aol.com

Delegate: Jeff Morris Description: Grower

CARTER FARMS, INC.

6504 US Highway 701 N. Elizabethtown, NC 28337 (910) 874-1444 carterfarmsincorp@gmail.com

Delegate: Ralph Carter Description: Grower, processor, packer, shipper, marketing/ promotion and research

CLEAR SPRINGS FARMING, LLC

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Delegate: Bill Braswell Description: Grower, packer, shipper

CONSALO FAMILY FARMS

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Delegate: Chelsea Consalo Description: Grower

CORNERSTONE AG ENTERPRISES

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Delegate: Tom Bodtke Description: Grower, Processor

D&J BLUEBERRY FARMS, LLC

10631 East Lucas Trail Inverness, FL 34450 (352) 637-0882 blueberriesRN@gmail.com

Delegate: Donna Miller, Elizabeth Hallinan Description: Grower, packer

D&J BLUEBERRY FARM

09162 60th Street Chicago, IL 60641 (773) 350-4500 don@dandmequipment.com

Delegates: Don & Jean Tomasian

DEGRANDCHAMP'S RILIFREDDY FARM

76241 14th Avenue South Haven, MI 49090 joe@degrandchamps.com

Delegate: Joe DeGrandchamp Description: Grower

DIAMOND BLUEBERRY INC.

548 Pleasant Mills Road Hammonton, NJ 08037 609-517-5491 varietyfarms@comcast.net

DOMEX SUPERFRESH GROWERS

151 Low Road Yakima, WA 98908 mpreacher@superfreshgrowers.com

Delegate: Mike Preacher Description: Marketer

DOWN SOUTH BLUES CORP.

1291 NE Hansel Avenue Arcadia, FL 34266 (239) 289-7612 jgross@islandgroveagproducts.com

Delegate: Jerod Gross Description: Grower, packer: Fresh

DRISCOLL'S

P.O. Box 50045 Watsonville, CA 95077 (831) 763-6710 john.johnston@driscolls.com elizabeth.barbosa@driscolls.com driscolls.com

Delegate: John Johnston Admin contact: Elizabeth Barbosa Description: Marketer, shipper: Fresh

ENFIELD FARMS, INC.

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Delegate: Andy Enfield Description: Grower, packer

FABULOUS FARMS

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Delegate: Teddy Koukoulis Description: Grower

FAIRFIELD FARMS, LLC

14224 Old Cole Grade Road Pauma Valley, CA 92061 (760) 742-1792 (760) 969-3005 bill@fairfieldllc.com

Delegate: Bill Steed Description: Grower, packer

FIRST PICK FARMS

14786 Winans Street West Olive, MI 49460 (616) 842-3916 snagelvoort@firstpickfarms.com

Delegate: Scott Nagelvoort Description: Grower, producer, marketer

FLORIDA BLUEBERRY GROWERS ASSOCIATION

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Delegate: Brittany Lee, President Admin contact: Lindsay Morgan

Description: Grower

FORDEL MARKETING, LLC

7080 N Marks Ave, Suite 117 Fresno, CA 93711 (559) 477-4187 randy@fordelmarketing.com

Delegate: Randy Johnston Description: Marketer

FOREST HILL FARMS, INC.

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Delegate: Anna Jesse

FRASER BERRY FARMS, LTD.

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Delegate: Jason Smith Description: Grower

FRASER VALLEY PACKERS, INC.

260 Short Road Abbotsford, BC V2S 8A7 Canada (604) 852-3525 joegill@fraservalleypackers.com

Delegate: Joe Gill Description: Grower, processor, packer, shipper

FRESH RESULTS, LLC

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Delegate: Eric Crawford Description: Shipper

FRITZ U-PICK

37988 Country Road 388 Gobles, MI 49055 (269) 521-7655

Delegate: George Fritz Jr. Description: Grower

GIDDINGS BERRIES USA, LLC

2500 SW 107th Avenue, Suite 8 Miami, FL 33165 (813)860-4108 Ian.grigg@giddingsfruit.com

Delegate: Ian Grigg

GINGERICH FARMS PRODUCTS, INC.

P.O. Box 910 Canby, OR 97013 (503) 651-3742 info@gingerich.com

Description: Grower, packer: Fresh, frozen

Highland Hub

Highland Hub brings all of our products together on one dashboard – so you can seamlessly receive and exchange on-demand, real-time insights into the critical elements of food production.

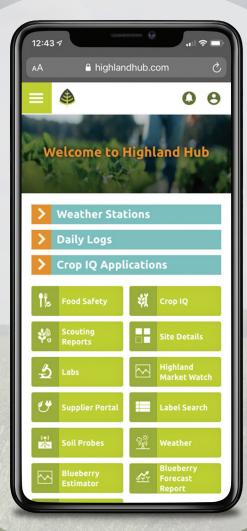




Constant Reliance for Your Food Safety Compliance



Manage Your Field for Maximum Yield





What Gets Measured, Gets Managed



Keep Tabs on Your Labs



Have Every
Reason to Track
Your Season



Manage Your Suppliers and Providers



Have No Doubts
When You Can See
Live Scouts

GOIN'S BLUEBERRY LANE

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Delegates: Kevin and Patricia Goin Description: Grower

GOLDEN EAGLE BERRIES (GERI)

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Delegate: Mark Hurst Description: Grower, processor, marketer

ISLAND GROVE, LLC

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Delegate: Ken Patterson Description: Grower, packer, nursery

IVANHOE BLUEBERRY FARMS, INC.

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J & D BLUEBERRY FARM

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Delegate: Don Van De Werken Description: Grower, processor, packer, shipper, international sales, marketing/promotion

JRL, INC.

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MACRIE BROS. BLUEBERRY FARMS

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MA'S BLUEBERRIES. LLC

69092 34th Avenue Covert, MI 49043 (269) 214-8707 brower.laurie@yahoo.com

Delegate: Terry and Laurie Brower Description: Grower

MEADOW BERRY FARMS, LTD.

12544 Wooldridge Road Pitt Meadows, BC V3Y 1Z1 Canada steve@meadowberryfarms.com

Delegate: Steve Aujla Description: Grower

MEDURI FARMS

P.O. Box 636 Dallas, OR 97338 Shipping: 12375 Smithfield Road Dallas, OR 97338 (503) 623-0308 x4219 shawn@medurifarms.com

Delegate: Shawn Cruz Description: Grower, processor, packer, shipper, int'l sales, manufacturing dried

MOTE PLANTATION FARMS, INC.

1991 Mote Road Harrells, NC 28444 (910) 874-1431 gmote@themotegroup.com

Delegate: George W. Mote Jr. Description: Grower





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2619 Road 192 Delano, CA 93215 (661) 721-1068 bob@mungerfarms.com leslie.jiles@mungerfarms.com mungerfarms.com

Delegate: Bob Hawk Admin Contact: Leslie Jiles Description: Grower *Marketing and sales exclusively by Naturipe Farms

NATURIPE FARMS, LLC

1611 Bunker Hill Way, Suite 250 Salinas, CA 93906 (831) 443-2352 mritter@naturipfarms.com

Delegate: Marissa Ritter Description: Grower, shipper, international sales, marketing/ promotion

NEW DAWN ORGANICS

P.O. Box 185 Elizabethtown, NC 28337 (910) 876-2466 barnesblue@aol.com

Delegate: Lem Barnes Description: Grower, packer, research

NEW JERSEY BLUEBERRY COUNCIL

PO Box 330 Trenton, NJ 08625 (609) 517-6671 denny@atlanticblueberry.com

Delegate: Denny Doyle Chairman: Joe Atchison, State Liaison Description: State promotional and research organization

NEWTON FAMILY FARMS

7914 Gardner Road Georgetown, OH 45121 (513) 304-7937 mike@newtonfamilyfarms.com newtonfamilyfarms.com

Delegate: Mike Newton Description: Grower

NORRIS FARMS PRODUCE, LLC

8181 Oak Hill Road Roseburg, OR 97471 (541) 459-3274 office@norrisblueberryfarms.com

Delegate: Ellie Norris Description: Grower

NORTH BAY PRODUCE, INC.

P.O. Box 549 Traverse City, MI 49685 (231) 946-1941 mgirardin@northbayproduce.com nosmulski@northbayproduce.com northbayproduce.com

Delegates: Mark Girardin and Nick Osmulski Description: Grower, shipper, buyer, distribution, sales, marketing

NORTH CAROLINA BLUEBERRY COUNCIL

P.O. Box 937 Elizabethtown, NC 28337 (864) 361-1598 b.park@ncblueberrycouncil.org carterfarmsincorp@gmail.com ncblueberrycouncil.org

Delegate: Ralph Carter Admin. Contact: Brenda Park, **Executive Director** Description: State promotional and research organization

O-G PACKING/GROWER **DIRECT MARKETING**

2097 Beyer Lane Stockton, CA 95215 (209) 931-4392 guyc@ogpacking.com

Delegate: Guy Cotton Description: Grower

OREGON BERRY PACKING, INC.

P.O. Box 1326 Hillsboro, OR 97123 (503) 640-2313 jeff@oregonberry.com oregonberry.com

Delegate: Jeff Malensky, President Description: Grower, shipper, packer, seller

OREGON BLUEBERRY COMMISSION

P.O. Box 3366 Salem, OR 97302 (503) 364-2944 bryan@ostlund.com lisa@ostlund.com oregonblueberry.com

Delegates: Bryan Ostlund and Lisa Ostlund Description: State promotional and research organization

OREGON BLUES

9751 SE Telford Road Boring, OR 97009-7419 (503) 663-6451 ebert@oregonblues.com

Delegate: Art and Judy Ebert Description: Grower

PAN-AMERICAN BERRY GROWERS

6826 55th Avenue NE Salem. OR 97305 (503) 390-5612 stevee@pbgblues.com kimberlyb@pbgblues.com

Delegate: Steve Erickson Admin contact: Kimberly Bowe Description: Grower, processor

PARSAT ENTERPRISES LTD.

34488 Bateman Road Abbotsford, BC, V2S 7Y8 (604) 850-0377 parm@westberryfarms.com

Delegate: Parm Bains Description: Grower

PENNER AG, INC.

40328 Road 56 Dinuba, CA 93618 (559) 362-2067 pennerag@hotmail.com

Delegate: Risa Bakker Description: Grower, packer

PLEASANTDALE FARMS, INC.

536 Pleasant Mills Road Hammonton, NJ 08037 (609) 561-2466 (609) 561-2332 david@donio.com anniepape@donio.com

Delegate: Dave Arena Admin contact: Annie Pape Description: Grower, shipper, importer, exporter, processor

RAINSWEET, INC.

P.O. Box 7079 Salem, OR 97303 (503) 586-0049 ext. 3179 kimberleec@rainsweet.com

Delegate: Kimberlee Chambers

Description: Grower

RICHERT BLUEBERRIES

15700 138th Avenue Spring Lake, MI 49456 (616) 550-5350 richertfamilyblueberries@gmail.com

Delegate: Rob Richert

Description: Grower, processor,

buyer, marketer



RIVERBEND ORGANIC **FARMS, LLC**

P.O. Box 717 Jefferson, OR 97352 (541) 327-7853

Delegate: Francis Curtis Description: Grower

ROYAL RIDGE FRUIT & COLD STORAGE

P.O. Box 428 Royal City, WA 99357-0428 (509) 346-1520 bryce@royalridgefruits.com royalridgefruits.com

Delegate: Bryce Dorsing Description: Grower, processor, packer, shipper, buyer, marketer

SAKUMA BROS.

P.O. Box 427 Burlington, WA 98233 danw@sakumabros.com

Delegate: Danny Weeden Description: Grower

SAMSON FARMS, LLC.

1861 Vandyk Road Everson, WA 98247 (360) 966-7787 rob@samsonfarms.com

Delegate: Rob Dhaliwal Description: Grower, processor

SATILLA BB, INC.

133 Highland Park Drive Brunswick, GA 31523 (912) 269-2941 ken@maxiload.com maxiload.com

Delegate: Ken Murray Description: Grower

SCENIC FRUIT COMPANY

7510 SE Altman Road Gresham, OR 97080 (503) 663-3434 x126 derek.eisele@scenicfruit.com

Delegate: Derek Eisele Description: Grower, processor, packer, shipper, international sales, buyer/distributor/broker

SENCO, INC.

1459 Boul Sacre-Coeur Saint Felicien, Lac St. Jean P. Que G8K 1B3 Canada (418) 679-1472 jps@wild-blueberries.com senco@bellnet.ca

Delegate: Jean-Philip Senneville Description: Grower

SILVER VALLEY FARMS, LTD.

21515 128th Avenue Maple Ridge, BC V4R 2R1 (604) 466-9774 ray@silvervalleyfarms.ca silvervalleyfarms.ca

Delegate: Ray Biln Description: Grower

SON RISE FARMS, LLC.

24140 Highway 210 E. Kelly, NC 28448 (910) 862-7529 bdnorris61@yahoo.com

Delegate: Brandon Norris Description: Grower, packer

STRAUGHN FARMS, LLC

11325 NE U.S. Highway 301 Waldo, FL 32694-4328 (352) 468-1903 straughnfarms@gmail.com

Delegate: Alto A. Straughn Admin contact: Debra Yarborough Description: Grower, packer, shipper, research

SUN BELLE, INC.

3810 Rose Street Schiller Park, IL 60176 (708) 343-4545 janice@sun-belle.com khopps@sun-belle.com

Delegate: Janice Honigberg, President Admin contact: Ken Hopps Description: Grower, packer, shipper, International sales, buyer, marketer, research

SUNNY VALLEY INTERNATIONAL

800 Ellis Mill Road Glassboro, NJ 08028 (856) 881-0200 fallende@sunnyint.com

Delegate: Francisco Allende Description: Importer, shipper

SUNRISE GROWERS

701 W. Kimberly Avenue, Suite 210 Anaheim, CA 92807 shiara.powell@sunopta.com

Delegate: Shiara Powell Description: Grower

SUPERIOR BERRIES COMPANY

P.O. Box 278 Fargo, GA 31631 (912) 637-5261 mbruorton@superiorberries.com

Delegate: Mike Bruorton Description: Grower

TAMMEN TREEBERRY FARM

37131 Essex Road Grand Junction, MI 49056 (800) 892-5989 (815) 458-6264 btammen@tammentreeberryfarm.net tammentreeberryfarm.net

Delegate: Bruce Tammen Description: Grower



THE DOC APPLICATION, INC.

P.O. Box 2943 Winter Haven, FL 33883 dwwthedoc@hotmail.com

Delegate: David Weber Description: Grower

THE FLOWER FIELDS

P.O. Box 100 San Luis Rey, CA 92068

Delegate: Michael Mellano Description: Grower

TOTAL AG CARE, LLC

8151 Jones Avenue Mount Dora, FL 32757 travis.kuhn@handafarms.com

Delegate: Travis Kuhn Description: Grower

TOWNSEND FARMS, INC.

23400 NE Townsend Way Fairview, OR 97024 mike@townsendfarms.com bobby@townsendfarms.com

Delegate: Mike Townsend and **Bobby Stokes** Description: Grower, processor, packer, shipper, international sales

TRADE WIND FARMS, LLC

P.O. Box 116 Savoy, IL 61874 (815) 592-3078 fanfarm1993@gmail.com

Delegate: Terry Fanning Description: Grower

wecotek.com

TRUE BLUE FARMS

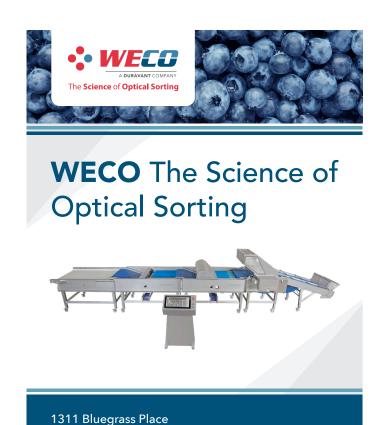
P.O. Box 195 Grand Junction, MI 49056 Shipping: 09548 CR 215 Grand Junction, MI 49056 (269) 434-6112 shelly@truebluefarms.com

Delegate: Shelly Hartmann Description: Grower

WASHINGTON BLUEBERRY COMMISSION

2621 Ringold Road Eltopia, WA 99330 (509) 266-4300 aschreib@centurytel.net

Delegate: Alan Schreiber Description: State promotional and research organization





Woodland, CA 95776

WEIJOHN FARMS, INC.

DBA Blueberry Hill Berries 2951 Evans Road Wapato, WA 98951 jeff@sorbatto.com

Delegate: Jeff Weijohn Description: Grower

WINZELER FARMS, LLC

293 Dell Lane Kelly, NC 28448 (910) 669-3307 kip.winzeler@Altenloh.us, mark.depta@winzelerfarms.com winz1@frontier.com

Delegates: Kip Winzeler, Mark Depta and Polly Winzeler Description: Organic grower

WISH FARMS

P.O. Box 1839 Plant City, FL 33564 (813) 752-5111 JC@wishfarms.com

Delegate: JC Clinard Description: Packer, shipper, international sales, buying/ distribution/brokerage, marketing/promotion

WOODLAND **ENTERPRISES, INC.**

4221 126th Avenue Allegan, MI 49010 (616) 875-8853 woodlandberries@gmail.com woodlandberries.com

Delegate: Dennis VanderKooi Description: Grower

WYCKOFF FARMS, INC.

P.O. Box 249 Grandview, WA 98930 davew@wyckoff-farms.com

Delegate: Dave Wyckoff Description: Grower

ZIRKLE FRUIT COMPANY

P.O. Box 190 Selah, WA 98942 (509) 697-6101 blakeb@rainierfruit.com

Delegate: Blake Belknap Description: Grower, packer, shipper, market promotion and research



Associate Members

A&B PACKING EQUIPMENT, INC.

732 W. Saint Joseph Street Lawrence, MI 49057 (269) 539-4700 amanda.williamson@abpacking.com abpacking.com

Contact: Michael Williamson Admin contact: Amanda Williamson Description: Manufacturer of packaging and sorting equipment

ACMII OREGON 1, LLC

DBA Silver Mountain Packing 3040 19th Street, Suite 12 Bakersfield, CA 93301 (661) 454-3116 kim.dixon@ac-foods.com

Contact: Kim Dixon

AG-VIEW CONSULTING, INC.

1241 4th Avenue E. Olympia, WA 98506 (360) 789-4272 rod@agviewconsulting.com, leanne@agviewconsulting.com agviewconsulting.com

Contact: Rod Cook Admin contact: Leanne Kelly Description: Providing field-toconsumer solutions to companies engaged in the blueberry industry.

AGRAGENE

9885 Mesa Rim Road, Suite 103 San Diego, CA 92121 (760) 707-7126 clydeshores@agragene.com

Contact: Clyde Shores Description: Biocontrol

AIR STRIKE BIRD CONTROL, INC.

1209 Park Avenue, Suite C Paso Robles, CA 93446 (805) 391-0444 coastfalcons@yahoo.com

Contact: Brad Felger

ALPINE FRESH, INC.

9300 NW 58th Street, Suite 201 Soperton, GA 30457 (305) 594-9117 (912) 423-1119 sspivey@alpinefresh.com

Contact: Stacy Spivey

ANDGAR CORPORATION **FOOD PROCESSING**

6920 Salashan Parkway, A-102 P.O. Box 2708 Ferndale, WA 98248 (360) 366-9900 davem@andgar.com

Contact: David McCarty

BBC TECHNOLOGIES, LLC TOMRA SORTING SOLUTIONS

18801 E. Mainstreet, Suite 240 Parker, CO 80134 maura.furniss@tomra.com accounts@bbctechnologies.com

Contact: Maura Furniss Description: Manufacturer of electronic sorting and packaging equipment

BEE VECTORING TECHNOLOGY. INC.

4160 Sladeview Crescent Mississauga, Ontario L5L 0A1 Canada (941) 549-4971 ehendrixson@beevt.com

Contact: Everett Hendrixon

BIO BEST USA

2020 Fox Run Road Leamington, Ontario H8H3B7 N8H 3V7 Canada (519) 322-8361 caitlyne.johns@biobestgroup.com

Contact: Caitlyne Johns

BIRD GARD LLC

P.O. Box 1690 Sisters, OR 97759 (503) 449-4829 rwillis@birdgard.com

Contact: Rick Willis

CAMPOSOL FRESH USA, INC.

5555 Anglers Avenue, Suite 10 Fort Lauderdale, FL 33312 (954) 317-0528 jgomez@camposol.us

Contact: Jose Antonio Gomez Bazan Description: International growing, processor, packing, buying and shipping

CHILEAN BLUEBERRY COMMITTEE

Cruz del Sur 133, Of. 703 -Las Condes, Santiago, Chile (+56) 224724783 aarmstrong@asoex.cl chileanblueberrycommitttee.com

Contact: Andres Armstrong Description: Research and promotion of Chilean blueberries

CONSOLIDATED FRUIT PACKERS, LTD.

1004-1708 Dolphin Avenue Kelowna, BC V1Y 9S4 Canada (250) 868-1400 chris@cfp-ltd.ca

Contact: Chris Messent Description: Fruit broker and processor

DELICA NORTH AMERICA INC.

1995 W. 190th Street, Suite 100 Torrance, CA 90504 (310) 480-0796 carlos.alcazar@tandg.global

Contact: Carlos Alcazar

EAST WEST LABEL COMPANY

1000 E. Hector Street Conshohocken, PA 19428 (800) 441-7333 christinaw@ewlabel.com ewlabel.com

Contact: Christina Wilson, President Description: Label manufacturer

FALL CREEK FARM & NURSERY, INC.

1700 Millrace Drive Eugene, OR 97403 (541) 937-2973 cort@fallcreeknursery.com, karrim@fallcreeknursery.com

Contact: Cort Brazelton Admin contact: Karri Mealy Description: Grower, nursery

FRESH PACIFIC FRUIT & VEGETABLE, INC.

7650 N. Palm Avenue, Suite 103 Fresno, CA 93711 (559) 432-3500 brisa@freshpacific.com

Contact: Bob Rife Admin contact: Brisa Silva Description: Importer/exporter

GIUMARRA INTERNATIONAL BERRY

P.O. Box 861449 Los Angeles, CA 90086 (509) 663-2421 trichardson@giumarra.com

Contact: Tom Richardson Description: Marketer

GRACELAND FRUIT, INC.

1123 Main Street Frankfort, MI 79635 (281) 352-2030 bnugent@gracelandfruit.com

Contact: Brenna Nugent

HIGHLAND PACKAGING SOLUTIONS

1420 Gordon Food Service Drive Plant City, FL 33563 (863) 425-5757 bill.clark@highcor.com

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Associate Members

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590 NW 3rd Street Mulberry, FL 33860 (863) 844-4263 suzie@highlandag.com

Contact: Suzie Berry

JSC AGRICULTURAL SUPPLY

P.O. Box 668 Bakersfield, CA 93302 jtorres@jimssupply.com

Contact: Julieta Torres

MASTRONARDI BERRYWORLD AMERICA

36121 Schoolcraft Road Livonia, MI 48150 (519) 712-1220 karan.kohli@berryflavorful.com

Contact: Karan Kohli

MOL BELTING SYSTEMS

2532 Waldorf Court NW Grand Rapids, MI 49544 (616) 453-2484 janderson@molbelting.com molbelting.com

Contact: Jim Anderson Description: Conveyor belting, parts, service

NORTHWEST FARM CREDIT SERVICES

265 E. George Hopper Road Burlington, WA 98233 (360) 707-2353 trevor.faucett@northwestfcs.com

Contact: Trevor Faucett

OPTIMUM SORTING, INC.

2250 Airport Boulevard, Unit 300 Aurora, CO 80011 (720) 586-6545 steve.raskin@optimum-sorting.com

Contact: Steve Raskin Description: Machinery Supplier

OREGON BLUEBERRY

8474 Hazelgreen Road NE Silverton, OR 97381 (503) 873-1200 sales@Oblueberry.com

Contact: Doug McCann

OXBO INTERNATIONAL

270 Birch Bay Lynden Road Lynden, WA 98264 (360) 354-1500 bfoote@oxbo.com

Contact: Brian Foote

PANDOL BROTHERS, INC.

401 Road 192 Delano, CA 93215 (661) 725-3755 johnp@pandol.com ap@pandol.com pandol.com

Contact: Cindy Hill Contact: John Pandol Description: Grower, shipper, importer, exporter of grapes. Marketer of other produce as commission merchant and buying broker.

PETERSON FARMS, INC.

3104 W. Baseline Road P.O. Box 115 Shelby, MI 49455 (231) 218-2054 leo@petersonfarmsinc.com

Contact: Leo Steffens Description: Processor

PLANT SCIENCES, INC.

342 Green Valley Rd. Watsonville, CA 95076 (831) 728-7771 dnelson@plantsciences.com

Contact: Daniel Nelson Description: Research

PROARANDANOS: ASSOCIATION OF BLUEBERRY PRODUCERS OF PERU

Calle 21 Nro 713 office 406 San Isidro Lima, Peru (511) 592-1234 lmvegas@proarandanos.org

Contact: Luis Miguel Vegas

SAMBRAILO PACKAGING

800 Walker Street Watsonville, CA 95076 (831) 724-7581 s.lozano@sambrailo.com

Contact: Sara Lozano

SYM-AGRO

111 South Court Street, Suite 206 Visalia, California 93291 (541) 607-5097 scott@sym-agro.com

Contact: Scott Carpenter Description: Chemical Supplier

THE FRESHWAVE, LLC

1404 E. Oak Road, Suite B Vineland, NJ 08360 (856) 794-1408 skip@thefreshwave.com tom@thefreshwave.com chelsea@thefreshwave.com

Contact: Chelsea Consalo Contact: Skip Consalo/Tom Consalo Description: Buying agent

and grower

THUNDERBIRD PLASTICS, LTD.

6969 Shirley Avenue Burnaby, BC V5J 4R4 CANADA Toll-free: (888) 778-2473 Western USA: (800) 297-5201 filip@thunderbirdplastics.com Eastern USA: (800) 809-2035 adam@thunderbirdplastics.com thunderbirdplastics.com

Contact: Filip Adam Admin contact: Rodger Huang Description: Manufacturer of injection molded berry flats and harvest lugs.

UNITEC USA UNIVERSAL TECHNOLOGIES, INC.

310 N. Cluff Avenue, Suite 117 Lodi. CA 95240 (209) 369-6200 unitec@unitec-group.com unitec.usa@unitec-group.com tp@unitec-group.com unitec-group.com

Contact: UNITEC USA Universal Technologies, Inc. Admin contact: UNITEC S.p.A. Description: Innovative sorting solutions and grading technologies for fruits and vegetables.

WESTBRIDGE AGRICULTURAL PRODUCTS

1260 Avenida Chelsea Vista, CA 92081 (760) 599-8855 marketing@westbridge.com

Contact: Larry Parker Description: Chemical Supplier

WOODSIDE ELECTRONICS CORP. (WECO)

1311 Bluegrass Place Woodland, CA 95776 (530) 666-9190 eric@berrytek.net

Contact: Eric Horner Description: Manufacturer of electronic sorting equipment for berry packers.



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CARLOS GARCIA-SALAZAR, PH.D.

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AMY HOWELL, PH.D.

Associate Research Scientist **Rutgers University** Marucci Center for Blueberry and Cranberry Research 125A Lake Oswego Road Chatsworth, NJ 08019 (609) 726-1590 x4413 (609) 432-7775 (domestic U.S. calls only) ahowell@njaes.rutgers.edu

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JUAN SILVA

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